

A complex network diagram with numerous nodes of various colors (blue, orange, green, red, brown, pink, black) and sizes, connected by a dense web of thin grey lines. A prominent large blue node is located in the upper right quadrant, and a large brown node is in the lower right quadrant. The background is a light grey gradient.

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Advancing Molecular Diagnostics to the Point of Care

Interim Results, Dec-21

29 March 2022

DOCUMENT INFORMATION

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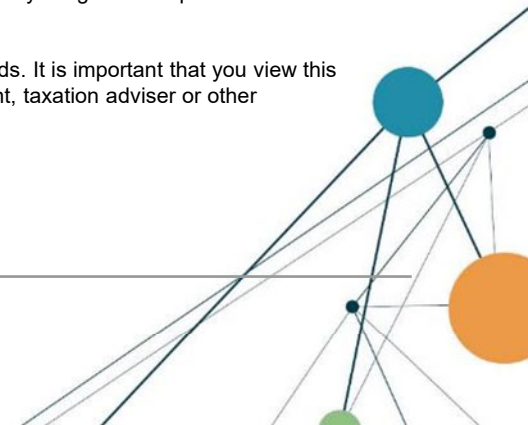
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GENEDRIVE PLC (LSE : GDR):

- Genedrive® is a proven point of care (POC) molecular diagnostic technology platform
- Significant competitive advantages for target applications
- Accelerating commercial progress post period end

Two new at-launch revenue opportunities:

1. World's first commercial Antibiotic Induced Hearing Loss system (Genedrive MT-RNR1 ID Kit)
2. Rapid POC Covid-19 molecular testing system (Genedrive COV19-ID Kit)

Portfolio of products and advancing pipeline



THE GENEDRIVE® TECHNOLOGY PLATFORMS



Rapid Results where needed

- Technology at your fingertips

Ease of Use

- Single use, disposable reagent cartridge
- Original Single Push button operation
- New touchscreen system to support ICU applications

Versatile platform to build upon

- Same instrument technology is used across a range of applications

Affordable

Extensively Performance Validated

SHORT AND MEDIUM TERM REVENUE TO BE DRIVEN BY COVID AND AIHL

AIHL

- At launch novel Point of Care genetic test for neonatal acute care setting
- Attractive market, product unique to genedrive

COV-2 POC

- Rapid molecular LAMP product with performance differentiating features

Other Assays

- Assays for HCV, Bioplex and high throughput COV-19
- On market but no underpinned revenue forecasts

Future Development

- Focus on markets with attractive margins and potential that utilize Genedrive® systems capabilities in emergency care



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Antibiotic Induced Hearing Loss (AIHL)

AIHL: Genedrive® MT-RNR1 ID Kit

- New MT-RNR1 system based upon needs of ICU environment and users.
- It has never been possible to rapidly perform the test in an emergency care situation before genedrive's advancement
- Assay developed in 2019 and clinically validated in 2020
- A series of improvements that led to the development of the new Genedrive platform
- Represents the first time **any** commercial point of care molecular test has been performed in a NICU environment



AIHL: PALOH Clinical Study

- Seminal publication and editorial in *JAMA Pediatrics*.
- Reduces gentamycin related AIHL in neonates
- Clinicians can integrate genetic data into their routine practice in an acute setting
- Our technology is sufficiently rapid to support clinical decision making
- Very good test performance:
 - real-world analytical sensitivity of 100%
 - a specificity of 99.2%
 - accuracy of 99.2%.
 - performance rate of 94.3%



*Pediatrics paper supporting
implementation of AIHL in
neonatal wards*

21 March 2022

AIHL – Anticipated route to adoption



- Study completed in Nov-21 - all valid tests confirmed as 100% accurate using genetic sequencing
- Following the study, Manchester NHS adopting the test and acting as reference site for future settings.
- Commercial revenue begins new NHS financial year (April)
- Expecting local NHS collaboration for adoption in NHS in the North West region
- Inspiration Healthcare are commencing their promotion and sales activity with these NHS targets more broadly
- KOL and academic support will be pushed to promote the test for inclusion in clinical care guidelines



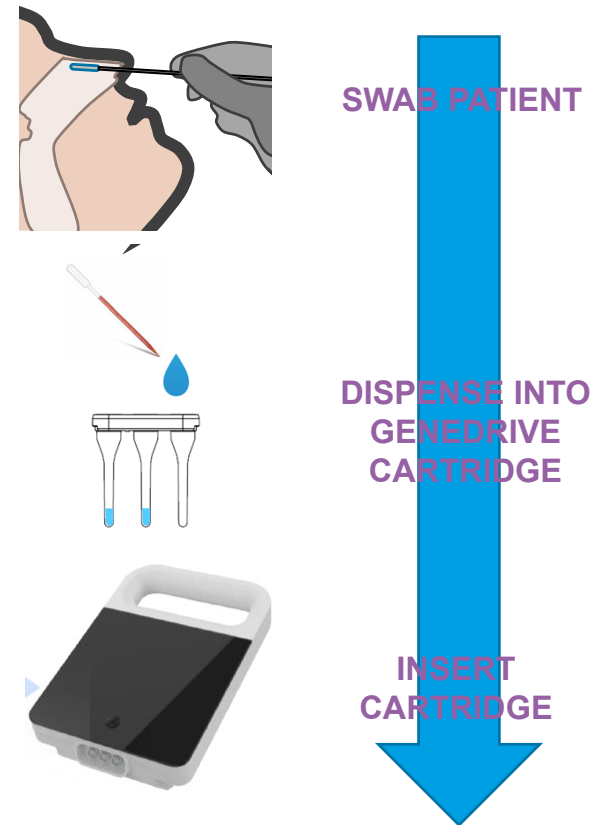


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Genedrive[®] COV19-ID kit

PRODUCT: GENEDRIVE® SARS COV-2 ID KIT

- CE marked in December 2021 and CTDA applied for shortly thereafter
- 7.5-17 minute test time = faster than competitive systems
- No viral extraction = avoids complexity
- Simple workflow (similar to lateral flow antigen test procedure)
- Multigene gene test target = reduces potential impact of variants
- Manufacturing transition = higher scale and reduced costs
- Initial chemistry performance data on contrived specimens of 100% sensitivity and specificity



(+) as little as 7.5 minutes

GENEDRIVE® SARS COV-2 ID KIT | TARGETED LAUNCH APPROACH

Opportunities leveraging speed to result

7.5 mins



17 mins



- Distributors signed end February covering Spain, Portugal, Oman and the United Arab Emirate
- First sold shipments commenced in 2nd week March
- Initial focus of distributors aligns with our original expectations – pharmacies, insurers, hospitals, government offices
- Performance Claims expanded to include asymptomatic patients
- CTDA application is under review–no anticipated timelines
- Demand can be more accurately determined in the new few months – COVID growing in selected countries
- Secured second scalable assay manufacturer that can be used when needed
- Second Genedrive® instrument supply



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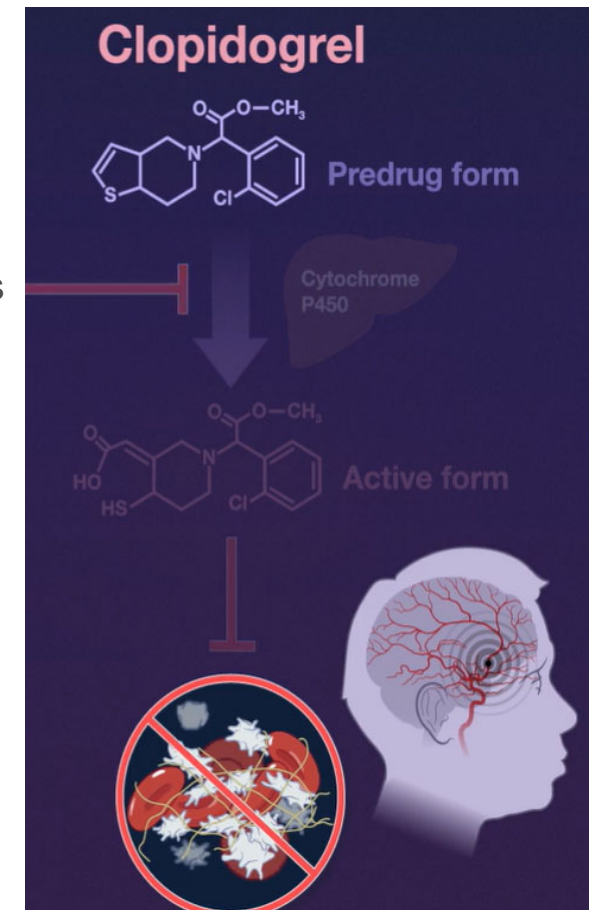
Future Development

Future development

Future development

- AIHL demonstrates the capabilities and possibilities offered by Genedrive implementation in urgent case settings
- Development focus will be on fast, accurate and affordable tests for opportunities in developed markets and emergency care –similar workflow to AIHL and Covid POC
- Range of pharmacogenomic applications that can be used to assess patients suitability for specific drug types or doses.

- PALOH demonstrates Genedrive® opportunities and capabilities in acute/urgent care environments.
- Emergency admission for cardiac events has many similarities in terms of users, timeframes, and clinical decision making for a diagnostic test
- Drugs such as Clopidogrel can prevent further strokes or cardiac events can be highly effective, or not effective at all (15-20% patients), depending on the genetic profile of the patient.
- Very large opportunities – for example, over 32 million antiplatelet items were prescribed in 2020/21 at a total cost to the NHS of over £78M.
- Clopidogrel makes up 32.5% of all antiplatelet prescriptions and is one of the top 5 drugs prescribed globally.
- Existing solutions are not suitable for routine POC test, due to their design, formulation, cost, or speed to result.
- In concert with clinical collaborators at MRI, genedrive have already proven feasibility of rapidly detecting CYP2C19 mutations on the Genedrive® platform.





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Summary Financials

SUMMARY CASHFLOWS

Cashflow	Dec-21	Dec-20	Jun-21
	£'000	£'000	£'000
Cashflow from operations	(2,674)	(2,897)	(5,237)
Working capital	(211)	(1,220)	(933)
Other	(1)	50	(180)
Underlying cashflow	(2,886)	(4,067)	(6,350)
Settlement of convertibles		(358)	(358)
Proceeds of share issue	6,609		46
Taxation	-	-	1,018
Net cash flow	3,723	(4,425)	(5,644)
Cash at bank b/f	2,574	8,218	5,184
Cash at bank c/f	6,297	3,793	8,218
Underlying monthly burn rate:			
Gross	(481)	(678)	(529)
Adjusted for taxation	(384)	(593)	(444)

Cashflow

- Working capital consumed £0.2m versus £1.2m in 2020 with the prior period being mainly impacted by creditors movements
- Cash at 31 Dec 2021 £6.3m, following £6.6m fund raise
- Post period end £1.2m receipt from HMRC R&D tax credit scheme
- Cash at 25 March 2022 £6.0m
- Underlying cash consumption of £2.9m, or £481k pcm. Adjusting for £1,166 R&D tax credit received (£97 pcm), monthly rate reduces to £384,
- Underlying cash consumption now in line with historic levels following one-off working capital costs in 2020/21

ANTICIPATED NEWS FLOW

<6 Months

- NHS updates on AIHL
- Updates on UK/I site adoptions of AIHL
- CoV-POC sales target updates
- Promotion and launch of AIHL assay in other EU countries

>6 Months

- Update on NICE guidelines for AIHL usage in emergency settings
- Consideration of US launch steps for AIHL
- Stroke marker test progress update and launch date confirmation



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Thank you.